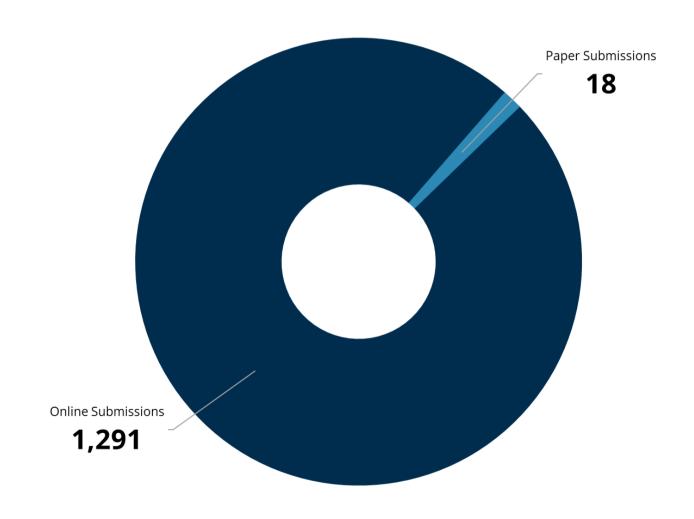




WATER QUALITY & CUSTOMER SATISFACTION

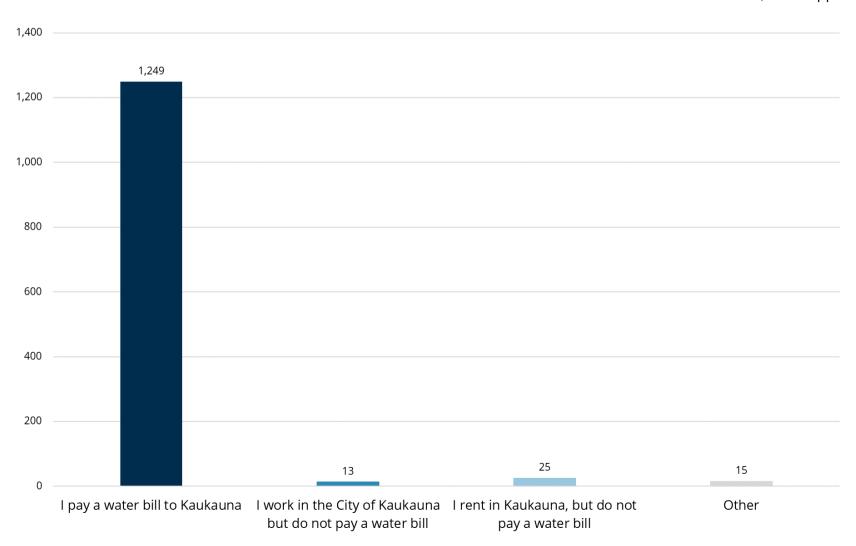
Survey Analysis

Total responses:



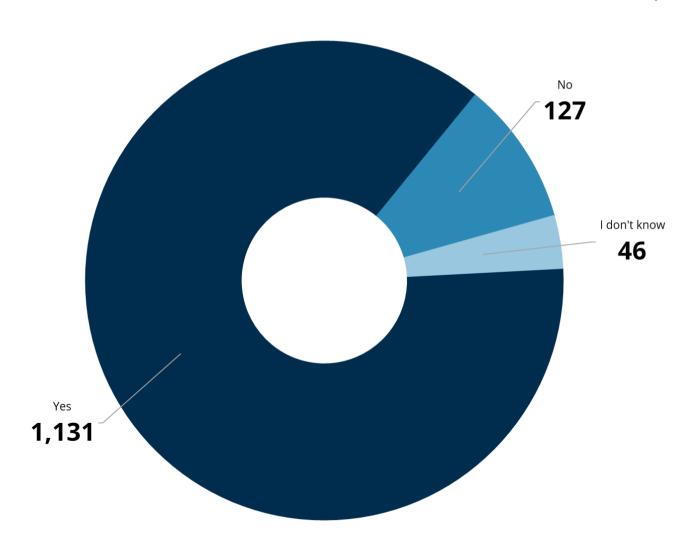
Q1: Please select the option below that best describes you:

Answered: 1,302 Skipped: 7



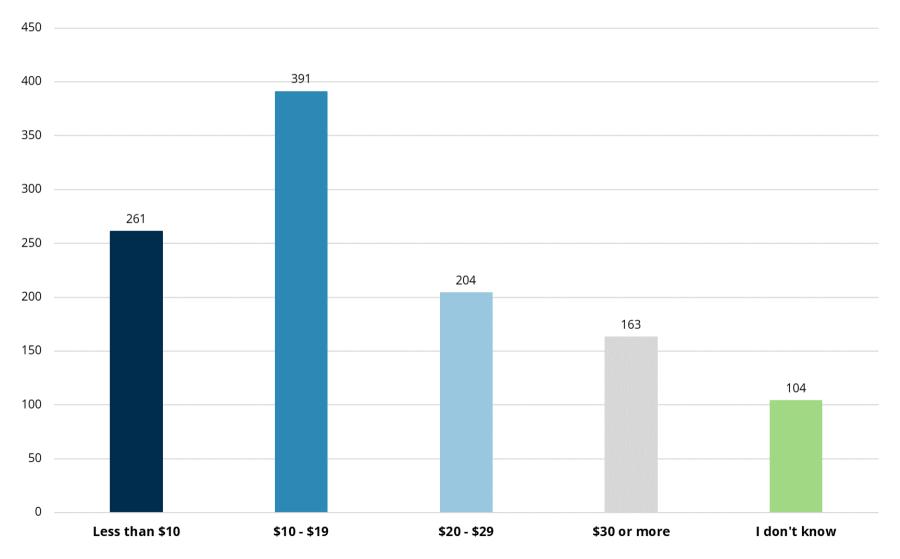
Q2: Does your home or business have a water softener?

Answered: 1,304 Skipped: 5



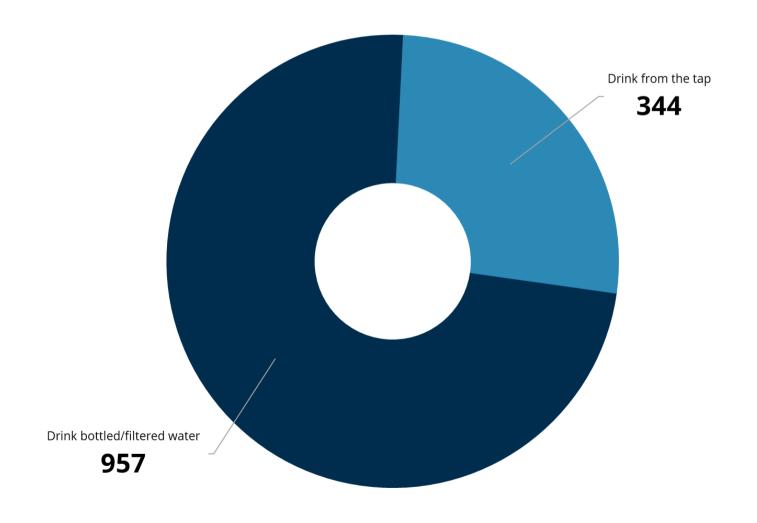
Q3: About how much do you spend per month on your softening system (including salt and maintenance)?

Answered: 1,123 Skipped: 186



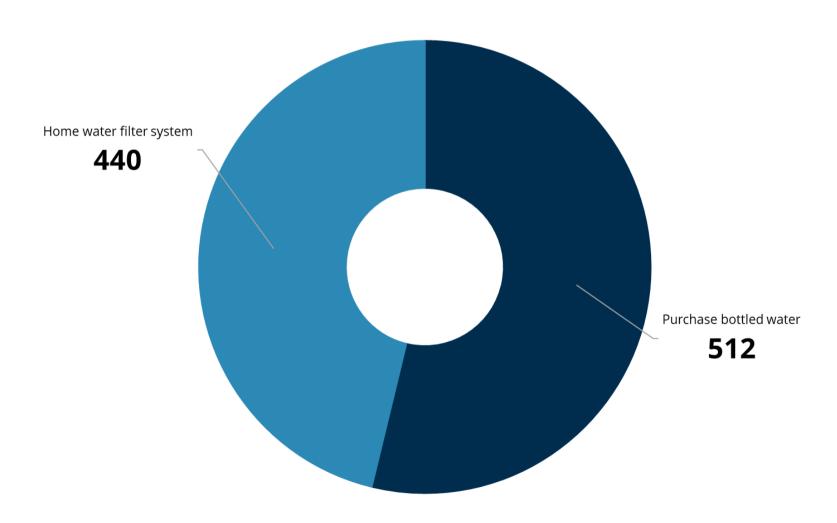
Q4: Do you drink water from the tap or drink bottled/filtered water?

Answered: 1,301 Skipped: 8



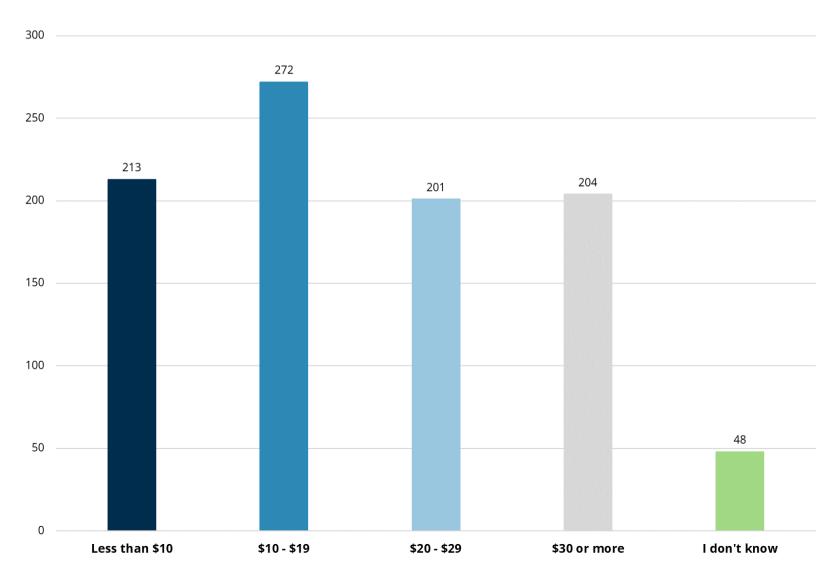
Q5: If bottled/filtered water, do you purchase bottled water or have a home water filter system?

Answered: 952 Skipped: 357



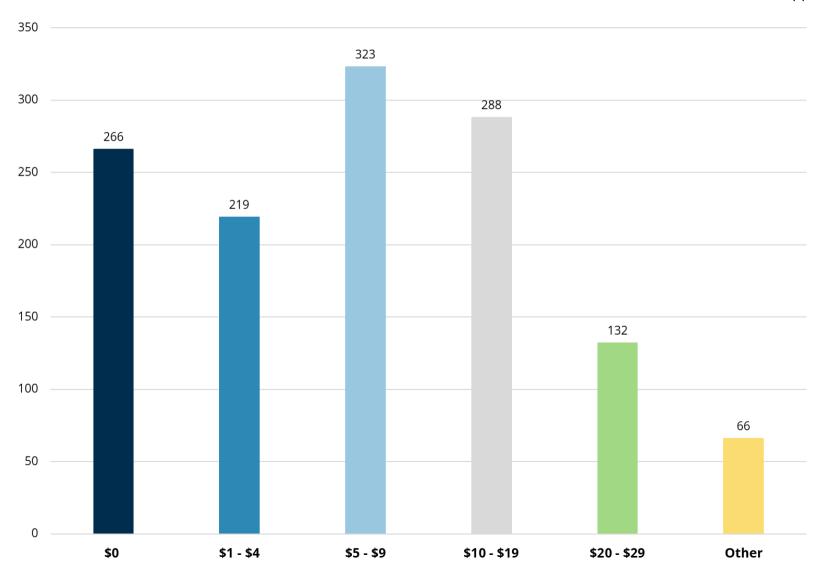
Q6: If bottled/filtered water, about how much do you spend per month purchasing bottled water or maintaining your home water filter system?

Answered: 938 Skipped: 371



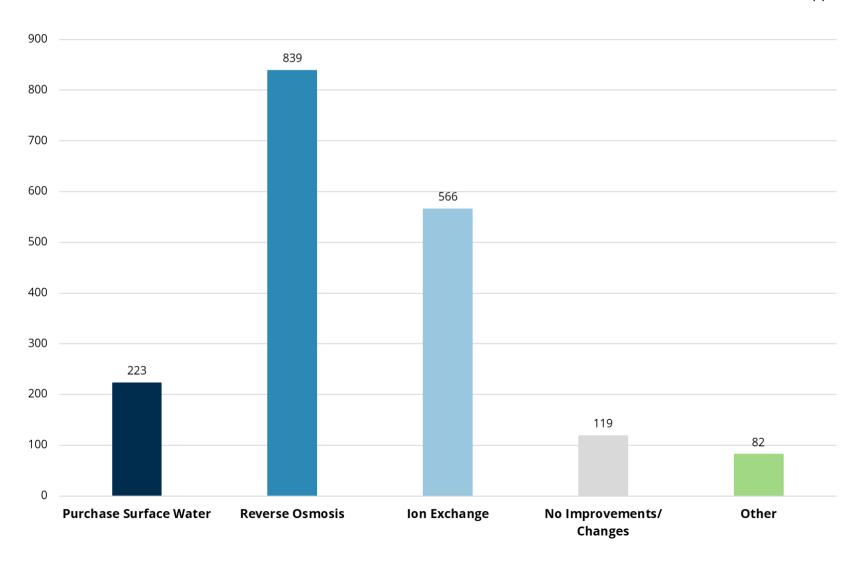
Q7: How much would you be willing to pay, per month, for the utility to soften the water so you would no longer have to soften the water at your home or business?

Answered: 1,294 Skipped: 15



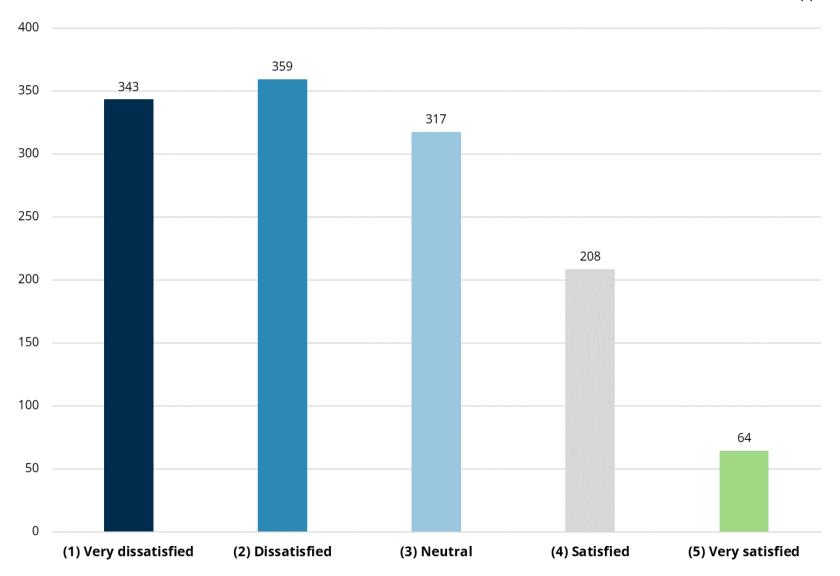
Q8: What improvements or changes would you like to see to Kaukauna Utilities' water quality? *Please select all that apply.*

Answered: 1,281 Skipped: 28



Q9: On a scale of 1 (very dissatisfied) to 5 (very satisfied), how satisfied are you with your water quality from Kaukauna Utilities?

Answered: 1,291 Skipped: 18



Q10: What is/are the reason/s for your answer?

Key themes presented below:



Wear on appliances (faucets, fixtures, softeners, water heaters, etc)



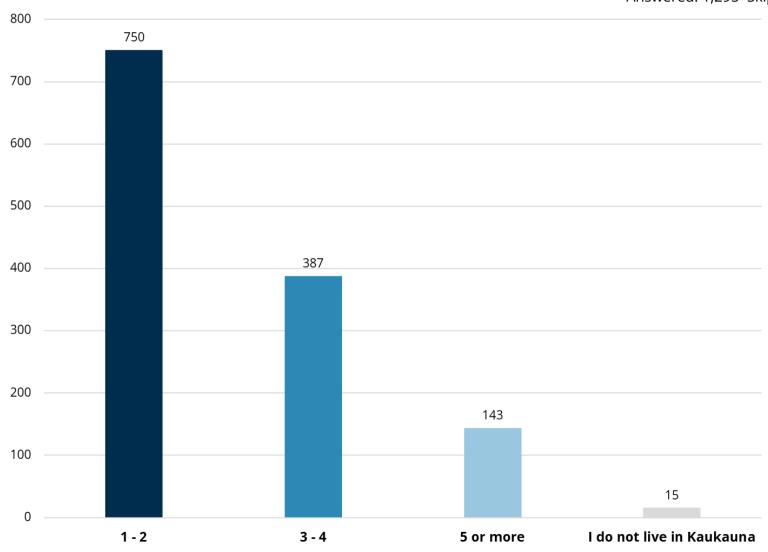
Poor quality Hard water



Tastes bad Won't drink it

Q11: How many people reside at your address?





Plumber Survey - Compiled Answers

| Lifespan Questions (years) | | | | | | | | | | | | | | |
|----------------------------|--------------------------|-----------------------------------|---------------------------------|----------------------------------|-------------------------------|--------------------------------|------------|---------------------------|----------|----------------------------------|------------------------|-----|--------------------------|---|
| Contractor | % of work in Kaukauna | Total Years of Service in Area | Water Softener - Kaukauna | Water Softener - Elsewhere | Water Heater - Kaukauna | Water Heater - Elsewhere | - Kaukauna | Dishwasher - Elsewhere | Washer - | Clothes Washer - Elsewhere | Fixtures - Kaukauna | | Salt Usage (lb/month) | Cost for Electric Water Heater |
| Plumber 1 | 15 | 32 | 10 - 15 | 10 - 15 | 6 | 10 - 15 | - | - | - | - | - | - | - | \$ 950.00 |
| Plumber 2 | 10 | 20 | 10 - 12 | 15 - 20 | 7 - 8 | 10 - 15 | 5 - 15 | 10 - 15 | 5 - 10 | 10 - 15 | 5 - 10 | 20+ | - | \$ 1,350.00 |
| Plumber 3 | 35 | 50 | 15 | 15 | 10 | 10 | 3 | 10 | - | - | 5 | 15 | 90 | \$ 1,000.00 |
| Plumber 4 | 10 | 41 | - | - | 6 - 8 | 10 - 12 | 6 - 8 | 10 - 12 | - | - | - | - | - | \$ 900.00 |
| Plumber 5 | 15 | 7 | 8 - 10 | - | 6 - 7 | 10 - 15 | 6 - 8 | 10 - 15 | - | - | 5 - 10 | 20+ | 60 | \$ 1,000.00 |
| Plumber 6 | 50 | 25 | 15 | 15 | 8 - 12 | - | - | - | - | - | - | - | 50 - 100 | \$ 1,000.00 |
| Plumber 7 | 50 | 42 | 10 - 20 | 10 - 20 | 1 - 7 | 20 | 10 - 12 | 10 - 12 | - | - | - | - | 93 | \$ 1,400.00 |

Softening Company Survey - Compiled Answers

| Company | | | Average Water Softener Age | Average Water Softener Cost | Cost for Water Softener - Commercial or Apartments | _ | Est. % of Homes/Businesses in Kaukauna with Water Softeners |
|-----------|----|----|-------------------------------|--------------------------------|---|-----|--|
| Company 1 | 45 | 50 | 15 - 20 years | \$ 1,550.00 | \$5,000 - \$20,000 | 100 | 99 |